



Supporting Educators Developing Young Minds™

March 13, 2009

Vikki Stevenson
Obion County Board of Education
316 S. 3rd Street
Union City, TN 38261

RE: Bid for Technology Learning System Smart Board Package

Ms. Stevenson:

Thank you for the opportunity to be considered for the enclosed bid. Provided we are awarded the bid, we request that any orders sent to Hatch include an identifying bid number to ensure that the correct pricing is applied for your organization as outlined in this bid.

Nathan Frye is your sales representative. Nathan can be reached by phone at 1-800-624-7968 ext. 1033, or via email at nfrye@hatchearlychildhood.com. Please contact Nathan with any questions concerning this bid.

Your bid number is B18-09. Please refer to this number for all orders sent to Hatch including by fax, phone or mail. If there are any questions about this process please contact the bid department at 1-800-624-7968 ext. 1016.

Sincerely,

Gina Stewart
Sales Support
gstewart@hatchearlychildhood.com

Computers for Kids™



Instant Classroom™

301 North Main Street, Suite 101
Winston-Salem, North Carolina 27101
800.624.7968 ● www.hatchearlychildhood.com

**Obion County Board of Education
316 S. 3rd Street
Union City, TN 38261
731-885-9743**

BID QUEST

The Obion County Board of Education will be accepting bids for a Technology Learning System Smart Board Package, or equivalent, according to the attached specifications.

The bid must be submitted in a sealed envelope clearly marked on the outside "Obion County Board of Education Technology Learning System Smart Board Program Bid." Bids must be received no later than 9 AM on Monday, March 23, 2009, at the Obion County Board of Education office. Any questions regarding this bid should be addressed to Vikki Stevenson, Elementary Supervisor, 316 S. 3rd Street, Union City, TN 38261, (731) 885-9743.

The Obion County Board of Education reserves the right to reject any and/or all bids, in total or in part, as we accept the lowest and/or best bid in the interest of the Obion County Board of Education.

Sincerely,

**Vikki Stevenson
Elementary Supervisor**

**Obion County Board of Education
Teach Smart Learning System Smart Board Package
Bid Specifications**

Quantity: Five (5) of the Learning System Smart Board Package.

Learning System Hardware Specifications (or equivalent):

Intel Core 2 Duo 2.54 GHz Processor

1066 MHz front side bus

2 GB DDR Memory

320 GB Serial ATA Hard Drive

52X Internal CD/RW DVD-ROM Drive

Wireless-G54Mbps 802.11g Network Card

GeForce 7200 LE 256 MB Graphic Card

Realtek RTL8111B –GR 10/100/1000 Integrated Network Controller

2 PCI Bus Slots

4 Hi-Speed USB 2.0 Ports – back

2 Hi-Speed USB 2.0 Ports – front

Front Audio Port

Intel High Definition Audio Realtek ALC860 Audio Codec

104-key USP Windows Enhanced keyboard

Optical USP Scrolling mouse

Amplified Stereo Speakers – 24 watts

Microsoft Windows Vista Business

Notebook Software

Headset/Microphone (noise-reducing)

Computer Furniture

Smartboard Interactive Whiteboard (or equivalent):

Size: 65 ¼" W X 49 ½" H X 5 1/8" D.

Attached Unify 45 Projector System (or equivalent):

Size: 18 ½" W X 15 ½" H X 47 ¼" D.

TDP-SB20 projector, boom mount with controlled-collapse feature, extended connection panel (ECP), remote control, and all necessary input cables form the ECP to the projector.

Activity Bundle (or equivalent):

Engaging games and activities pre-loaded which correlate to TN and national standards including, but not limited to, phonological awareness, number recognition, social emotional development, counting, and pre-writing.

Warranty:

Provide a two year warranty on parts and labor for the CPU, a five year warranty on registered white boards, a three year warranty on the projector and projector mount, and a 500 hour/90 day warranty on the bulb.

Installation, Training, and Customer Service:

Install the entire technology system, advise teachers on use and implementation, and provide training for teachers to ensure that the technology system becomes an active part of each classroom.

Bid Each: \$ 7,600.00

Bid for 5 (five): \$ 38,000.00

Freight charge: 7 % of total \$ 40,660.00

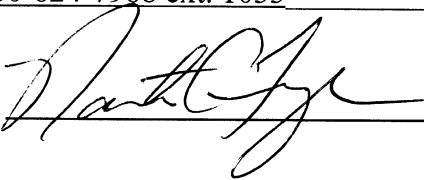
**Note: Bid price should include delivery, set up, and training.
All equipment must be UL listed and FCC Class B certified.
Selected vendor must be bonded.**

Vendor: Hatch, Inc.

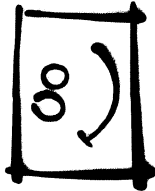
Address: 301 N. Main St. Suite 101

Winston-Salem, NC 27101

Phone: 800-624-7968 ext. 1033

Signature:  _____

Email: nfrye@hatchearlychildhood.com



TeachSmart™
LEARNING SYSTEM
by Hatch, Inc.

Introducing the Teach Smart™ Learning System Specification Package

Create the 21st Century Classroom in Your Program!

TeachSmart™ Learning System Hardware Specifications

Hatch® builds each computer to meet unique sight, sound, control, and durability needs of early childhood classrooms.

- Intel® Core™2 Duo 2.53 GHz Processor
- 1066 MHz front side bus
- 2 GB DDR Memory
- 320 GB Serial ATA Hard Drive
- 52X Internal CD/RW DVD-ROM Drive
- Wireless-G54Mbps 802.11g Network Card
- GeForce 7200 LE 256 MB Graphic Card
- Realtek RTL8111B-GR 10/100/1000 Integrated Network Controller
- 2 PCI Bus Slots
- 4 Hi-Speed USB 2.0 Ports - back
- 2 Hi-Speed USB 2.0 Ports - front
- Front Audio Port
- Intel High Definition Audio Realtek ALC860 Audio Codec
- 104-key USB Windows Enhanced keyboard
- Optical USB Scrolling Mouse
- Amplified Stereo Speakers – 24 watts
- Microsoft Windows Vista® Business
- Notebook™ Software
- Headset/Microphone (noise-reducing)
- Computer Furniture

SMART Board™ 680i2 Interactive Whiteboard

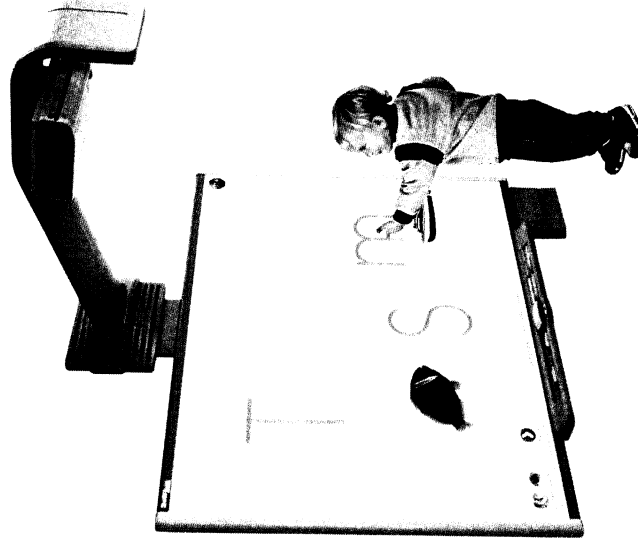
Size: 65 1/4" W x 49 1/2" H x 5 1/8" D. (165.7 cm x 125.7 cm x 13 cm)

Unifi 45 Projector System

Size: 18 1/2" W x 15 1/2" H x 47 1/4" D. (47 cm x 39.4 cm x 120 cm)

TDP-SB20 projector, boom mount with controlled-collapse feature, extended connection panel (ECP), remote control, and all necessary input cables from the ECP to the projector.

Proposal Created for Obion County Board of Education 3/13/2009



TeachSmart™ Activity Bundle

TeachSmart™ Activity Bundle - Over 1,000 engaging activities at your fingertips! Correlated to state and national standards, the activity bundle includes research-based activities and strategies for teachers to be able to introduce and reinforce emerging skills for all learning styles. The easy-to-use package creates an enjoyable, multi-sensory approach to learning for your entire classroom.

Activities included are pre-designed to strengthen concepts such as:

- Phonological Awareness
- Number Recognition
- Social Emotional Development
- Counting
- Pre-writing

The Hatch® Warranty

Hatch® provides a two year warranty on parts and labor for the CPU, a five year warranty on registered white boards, a three year warranty on the projector and projector mount, and a 500 hour/90 day warranty on the bulb.

Installation, Training and Customer Service Guarantee

Successful integration of the TeachSmart™ Learning System in early childhood classrooms REQUIRES proper installation, set-up, and staff development training. As part of this purchase, Hatch® representatives will install TeachSmart™ Learning System in each classroom advise teachers on implementation, and provide training for teachers to ensure the System becomes an active part of each classroom.

Price per unit	\$ 7,600.00
Number of units requested	5
Subtotal	\$ 38,000.00
Freight (7%)	\$ 2,660.00
Inside Delivery (\$55 per site)	Included
Total Price*	\$ 40,660.00

*Pricing valid for 30 days. Local and state taxes excluded. Our Terms are Net 30 Days. Finance Charge of 1.5% will be charged on Past Due Accounts



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www.hatchearlychildhood.com
www.TeachSmartLearningSystem.com

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